### **Quoting 2 Colour Kitchens using the Accent Kitchen Specification feature**

The Accent Kitchen specification feature enables you to specify up to 2 additional Accent Kitchen ranges or individual items with special features, within the main body of your quotation. To do this:

- 1. Enter your main kitchen items as usual.
- 2. To enter your accent kitchen, select The **Accent Kitchen Specification** tab, and then select the Door Range, Colour and other property options, as shown below:

| J:5111 C:D | iff Item specification S:Claire Rowe             | Quotation    | n Valid Until  | Hide               | e Header   |
|------------|--|--------------|----------------|--------------------|------------|
| Pricelist  | The Symphony Group - Gallery Kitchens            | * Set Defa   | ult Price ba   | Boston RFA Premium | RRP Only   |
| Kitchen S  | pecification Item Specification Accent Kitchen S | pecification | Accent Kitchen | Specification 1    | 500<br>100 |
| Short Prop | Property   | Se           | elect Short O  | otion Option       |            |
| 100        | Door Range                                       | 60.2         | > BOPRE        | Boston RFA Premium |            |
| 200        | Door Colour                                      |              | BOSGW          | Gloss White        |            |
| 300        | Cabinet Colour                                   |              | DELOA          | Blonde Oak         |            |

3. Select the Preview Quotation button:

In this example the main kitchen is quoted in Ashbourne Rigid Premium with Cooks Blue Doors and the Accent Kitchen items are Boston RFA Premium with Gloss White doors.

Note the quotation shows the Main and the Accent Kitchen and the Ranges can be shown per item, as displayed:



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#### **Changing your Accent Kitchen Range**

To change your Accent kitchen items to another range:

- 1. Select the Accent kitchen Specification tab.
- 2. Select the items you wish to alter.
- 3. Change the Price band, in the example below from Boston to Cranbrook Rigid Premium:

| J:511   | 5111 C:Diff Item specification S:Claire Rowe |                                       |     |            |               |                    |             | Qu       | otation Va | lid Until   | (41)                                | Hide Head     | ler          |  |  |
|---------|--|---------------------------------------|-----|------------|---------------|--------------------|-------------|----------|------------|---|-------------------------------------|---------------|--------------|--|--|
| Priceli | st   | The Symphony Group - Gallery Kitchens |     |            |               |                    |             | Se       | t Default  | Price band  | Cranbrook Rigid Premium             |               |              |  |  |
| Kitcl   | hen Sp                                       | ecification                           | lte | em Specif  | Accer         | nt Kitc            | hen Specifi | ication  | n Acce     | nt Kitchen Sp   | Colorado Rigid STD<br>Cranbrook RFA |               |              |  |  |
| Shor    | t Prop                                       | Property                              |     |            |               |                    |             |          | Select     | Short Optio   | Cranbrook RFA Premium               |               |              |  |  |
| 100     |  | Door Range                            |     |            |               |                    |             |          | 1          | BOPRE   | Cranbrook RFA Premium EK            |               |              |  |  |
| 200     |  | Door Colour                           |     |            |               |                    |             |          | 2          | BOSGW   | Cranbrook Rigid Premium             |               |              |  |  |
| 300     |  | Cabinet Colour                        |     |            |               |                    |             | <u> </u> | BLOA       | Cranbrook Rigid Premium Ros<br>Cranbrook Rigid STD<br>Cranbrook Rigid STD EKO |                                     |               |              |  |  |
| Kitc    | hen  | Sinks & T                             | aps | Appliances | Lighting      |                    | Accessories | s        | Worktops   | Utility Roo   | Edmonton RFA                        |               | l            |  |  |
| Edit    | Delete                                       | Selecte                               | Pos | Code       |               | Qty                | Descriptio  | n        |            | Range   |                                     | Cost per unit | Quote per un |  |  |
| 0       | -  |                                       | 1   | BU100      |               | 1                  | 1000H/L Ba  | ase Unit |            | Ashbour   | ne PTO Rigid Premium                | 142.25        | 237.0        |  |  |
| 0       |  |                                       | 2   | BU60       |               | 1 600H/L Bas       |             | se Unit  |            | Boston R  | RFA Premium                         | 90.46         | 150.77       |  |  |
| 1       | 1  |                                       | 2   | U50        | 1 500H/L Base |                    |             | se Unit  |            | Boston RFA Premium  |                                     | 80.14         | 133.57       |  |  |
| 0       | 1  |                                       | 9   | 6U100      | 2 1000H/L E   |                    |             | ase Unit |            | Boston R  | RFA Premium                         | 142.25        | 237.08       |  |  |
| 0       |  |                                       | 5   | BU50       |               | 1 500H/L Base Unit |             | nit      | Ashbour    | ne PTO Rigid Premium  | 80.14                               | 133.57        |              |  |  |
| 0       | 1  | 6 BU50 1 500H/L                       |     |            |               | 500H/L Ba          | se Un       | nit      | Ashbour    | ne PTO Rigid Premium  | 80.14                               | 133.57        |              |  |  |

- 4. Choose the Door and Cabinet Colour.
- 5. Click on the RePrice button.

| Projects         | PO Sent           | 🚷 Terms                      | Cale                      | ndar 🔄 🐴 1          | To Do Actions      | Pricelists            | So Users                    | Pricelist C     | Creator Acc. Expo       | ort Compar   | y Details     | Quick Guid | les Stoc  | ¢           |  |
|------------------|-------------------|------------------------------|---------------------------|---------------------|--------------------|-----------------------|-----------------------------|-----------------|-------------------------|--------------|---------------|------------|-----------|-------------|--|
| Tasks            |                   | J:5111 C:D                   | iff Item specif           | fication S:Cla      | ire Rowe           | QL                    | uotation Valid U            | ntil            | 111                     | Hide         | Header        |            |           |             |  |
| Add Iter         | <u>n</u>          | Pricelist                    | The Sympl                 | hony Group -        | Gallery Kitchen:   | s v S                 | Set Default Pr              | ce band Crar    | nbrook Rigid Premiu     | m            |               |            |           | *           |  |
| Insert Ite       | ame Pos           | Kitchen S                    | pecification              | Item Spec           | ification Acc      | ent Kitchen Sp        | ecification A               | ccent Kitchen S | pecification 1          |              |               |            |           |             |  |
| Freetext         | t Item            | Short Prc Property           |                           |                     |                    |                       | Selec Short Option Option   |                 |                         |              |               |            |           |             |  |
| C Refresh        |                   | 100 Door Range               |                           |                     |                    |                       | CRR                         | P               | Cranbrook Rigid Premium |              |               |            |           |             |  |
| Delete I         | 200 Door Colour   |                              |                           |                     |                    |                       |                             | CRPLA Plat      |                         | itinum       |               |            |           |             |  |
| Search           | For Item          | 300                          | Cabinet Col               | our                 | BLOA BI            |                       |                             |                 | Blonde Oak              | unde Oak     |               |            |           |             |  |
| CAD Im           | port              | Kitoban                      | Sinke & T                 | ane Annli           | ances Light        | na Accesso            | vries Workto                | ne Litility Po  | wall and flor           | or covering  | Installations | 1          |           |             |  |
| £ RePrice        | 5                 | Kitchen                      | Olinka de Tr              | aha luhhu           | inces Light        | ng Accesso            | 1165 1101110                | ps Ounty No     | Join Wall and not       | of covering  | Installations |            | 1         |             |  |
| Name P           | Price for Section | Edit Delete Selecte Pos Code |                           |                     | Qty Description    |                       | Range                       |                 | Cost per unit           | Quote per un | it Discount % | Discount   | Vat amoui | Total Price |  |
|                  |                   | 1 BU100 1 1000H/L Base U     |                           |                     |                    | . Base Unit           | Ashbourne PTC               | Rigid Premium   | n 142.25                | 237.0        | 8 0.00        | 0.00       | 47.41     | 237.08      |  |
| £ Change         | Margin            | 1                            |                           | 2 BU60              | 1 600H/L           | Base Unit             | Cranbrook RFA Premium       |                 | 90.46                   | 150.7        | 7 0.00        | 0.00       | 30.15     | 150.77      |  |
| Change           | Discount          | 2                            | 3 BU50 1 500H/L Base Unit |                     |                    |                       | Cranbrook RFA               | Premium         | 6 0.14                  | 133.5        | 7 0.00        | 0.00       | 26.71     | 133.57      |  |
| Preview          | Quotation         | 2 BU100                      |                           | 2 1000H/L Base Unit |                    | Cranbrook RFA Premium |                             | 142.25          | 237.0                   | 8 0.00       | 0.00          | 47.41      | 474.16    |             |  |
| Durchae          | o Ordore          | 2                            |                           | 5 BU50              | 1 500H/L Base Unit |                       | Ashbourne PTO Rigid Premium |                 | n 80.14                 | 133.5        | 7 0.00        | 0.00       | 26.71     | 133.57      |  |
| Purchas          |                   |                              |                           | 6 BU50              | 1 500H/L Base Unit |                       | Ashbourne PTO Rigid Premium |                 | n 80.14                 | 133.5        | 7 0.00        | 0.00       | 26.71     | 133.57      |  |
| Document Manager |                   |                              |                           | 7 BU100             | 1 1000H/L          | . Base Unit           | Ashbourne PTC               | Rigid Premium   | n 142.25                | 237.0        | 8 0.00        | 0.00       | 47.41     | 237.08      |  |

6. Note that the items selected are now re-priced in their new range – Cranbrook Rigid Premium, while the main kitchen remains Ashbourne.

# **SKBBConnect**

### Feedback

We hope you found this document useful and would love to know what you think of KBBConnect. To comment on this Quick Guide or anything else regarding KBBConnect, for help, or for information regarding on-line training courses, please contact KBBConnect Customer Support:

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